

Rebate Solutions

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We do more than process applications and deliver payments—we drive market transformation by delivering flexible, scalable, and customer-friendly incentive applications and processing services. Whether prescriptive, custom, midstream, or retail-based, our rebate solutions are designed to align program goals with market behavior—driving participation, accelerating savings, and maximizing equity impact.

▶ Flexible Incentive Structures

We make rebates simple by supporting all core rebate types: prescriptive, custom, midstream, and retail. This flexibility accelerates results and makes rebates more accessible for all program types.

▶ NGAGE Integration

Because our rebate solution integrates seamlessly with the NGAGE platform, you can utilize online eligibility checks, real-time status tracking, and seamless fulfillment for contractor incentives and retail offers.

▶ Automated QA/QC and Equity Filters

Ensure inclusive and compliant program delivery with our incentive screening, which includes equity prioritization, fraud detection, and regulatory documentation.

KEY BENEFITS

Omnichannel Access to Incentives

Empower customers to participate at the point of decision—through trade allies, retailers, online marketplaces, or direct-to-consumer pathways—to ensure flexibility and convenience.

Streamlined Verification & Processing

Enjoy reduced processing time and improved customer experience with our automated workflows, centralized documentation, and AI-supported paper application processing and QA.

Market-Aligned Program Design

Ensure incentives influence behavior where and when it matters most with rebates tailored to sector, channel, technology, and customer segment.

WORKS WELL WITH

Smart Commerce

Simplify the path from product selection to rebate fulfillment—connecting eligibility, incentives, and purchase into one seamless journey.

Market-Specific Solutions

Extend reach by aligning rebates with sector-specific offerings—like agriculture, data centers, and industrial bundles.

Energy Project Roadmaps

Use rebates as a gateway to broader decarbonization planning—helping customers move from one-time upgrades to long-term strategies.

