

Meter-Based Savings

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Our meter-based savings model aligns incentives directly with verified energy and demand impacts. We use AMI and billing data to validate project performance, paying aggregators based on actual savings rather than deemed assumptions.

► Data Analytics & Advanced M&V

We leverage AMI and billing data to screen candidate sites and perform normalized M&V 2.0. This process validates project- and portfolio-level energy impacts with precision, providing utilities and regulators with high-confidence results.

► Program-in-a-Box Tools

We provide a complete suite of calculators, eligibility verification, application management, and incentive estimation tools. This turnkey model enables rapid deployment in new markets, reduces contractor friction, and ensures projects move quickly from application to implementation.

► Flexible, Outcome-Based Design

We tailor program design to client objectives—whether targeting equity, electrification, peak demand reduction, or scale. By aligning incentives with outcomes, we help utilities and governments achieve measurable portfolio goals with greater efficiency.

KEY BENEFITS

Pay for Performance with Flexible Incentives

Align incentive payments with actual measured results, rewarding projects that deliver long-term, peak, and equitable savings.

Scalable Market-Based Savings

Engage an open aggregator network to drive comprehensive savings opportunities across efficiency, electrification, and operations.

Reduced Transaction Costs

Streamline documentation, verification, and reporting to lower administrative burden and increase program scalability.

ENABLING CAPABILITIES

Engineering

Strengthen program planning with measure selection, upfront project review, and rigorous M&V support.

ENGAGE

Track portfolio performance with integrated dashboards that visualize progress across sites, cohorts, and time periods.

Rebate Processing

Simplify performance-based payments with optional integration of rebate processing tied directly to validated meter impacts.

